



THE LTA ADVANTAGE

Procertas is a new kind of company for an evolving legal marketplace. Our mission is to bring about a better alignment between law firms and law departments, as well as between law departments and the businesses they represent.

What is the Legal Tech Assessment (LTA)?

Our flagship product, the Legal Technology Assessment, improves quality and increases efficiency by ensuring that legal professionals are properly using the basic technology tools of their trade: Word, Excel, and PDF. The LTA is a first-of-its kind integrated benchmarking and training platform, pairing competence-based assessments with synchronous, active learning in order to provide an effective, tailored training solution.

How the LTA Works

The LTA is taken in a completely live environment on exemplar documents. The LTA is a digitally-signed Word plug-in that can be downloaded and installed on the user's own computer or on a group computer provided by their organization. Additionally, the LTA is modular, grouped by software application (e.g. Word, Excel, PDF) and the features assessed are customizable.

There is also a Training Edition that pairs the benchmarked assessment with synchronized learning. Instead of receiving a score at the end of the module, the user is informed at the completion of each task whether they performed the task correctly. Within the module's control panel, there is a programmable 'Help' button, which can open up any training material designated by the organization. For organizations that lack internal or external training resources, we have created professional videos that walk the user through each task.

The LTA Advantage

By pairing competence-based assessments with synchronous learning, the LTA augments traditional training in a number of important ways.

- **Sorting mechanism.** Not all users have had the same level of training. In onboarding, the LTA can distinguish between previously trained and untrained users. On a go-forward basis, the LTA segments trainees by skill set, which includes letting skilled users test out of training they do not need.

- **Lose your illusion.** Most users are unaware of the quality-enhancing, labor-saving features available in common software, let alone how to actually use them. Consequently, they do not recognize the need for training. The LTA helps them realize that there is a problem in need of correction.

- **Tailored training.** The LTA not only demonstrates that training is needed, but also pinpoints exactly what training is needed. The LTA identifies specific deficiencies and enables the creation of individually-tailored training programs. It even offers a way to deliver that training in the form of the Training Edition.

- **Active learning.** Answers can be memorized. Skills must be learned. The Training Edition, outfitted with a Help button, allowing trainees to try, fail, study, try again, and succeed in a synchronous loop. They can identify weaknesses and address them in the same exercise until they are ready for the live exam.

- **Validation.** With traditional tech training, all we know is that the trainees sat in a room for a set amount of time. Whether they learned anything is a matter of speculation. Time is a poor proxy for learning. Competence-based assessments both establish a baseline and measure progress against that baseline.

- **Self-direction.** Different people learn in different ways and struggle to different degrees. With sufficient training resources of varying modalities, the validation component of the LTA allows trainees to self-direct their remedial efforts and substantiate how effective those efforts were.



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